



BRIDGE TO BIO

Participant Pathways

December

January

February

March

Military

**Military Market
Customer Discovery
(1 hour class)**

**Military Market
Opportunity
(office Hours)**

**Complete
business canvas
(email support)**

**Military Market
DoD Acquisition
and R&D
(1 hour class)**

Investor

**Story
Development
(1 hour class)**

**Story
Development
(email support)**

**Story Review
(1 on 1 mentor
meeting)**

SBIR

**SBIR
Introduction
(1.5 hour class)**

**Funding
Opportunities
(1 on 1 mentor
meeting)**

**Proposal writing
(email support)**

**Proposal writing
(email support)**

Business Strategy

**Strategy Review
(1 on 1 mentor
meeting)**

**Milestones
(office hours)**

**Milestones
(office hours)**